

# 2023 Q3 Earnings Results

October 25, 2023 | Investor Relations

# Disclaimer

You Dream,  
We Display.

At the time, the external auditor has not yet completed its review of LG Display's Q3 2023 earnings report. The following is provided for the convenience of our investors and the contents herein are subject to change during the audit review process of the external auditor.

All information on the financial performance of the company presented herein was prepared on a consolidated basis in accordance with the International Financial Reporting Standards applicable in the Republic of Korea.

Please note that expectations and projections about future events included in this data reflect existing market conditions and LG Display's current management direction and may vary based on changes to the market environment or the company's strategic direction.

# Revenues & Profits

You Dream,  
We Display.

(Unit : KRW Bn, %)

	Q3'22	Q2'23	Q3'23	QoQ	YoY
Revenues	6,771	4,739	<b>4,785</b>	1%	-29%
Operating Income	-759 -11%	-881 -19%	<b>-662</b> -14%	N/A	N/A
EBITDA*	391 6%	130 3%	<b>382</b> 8%	195%	-2%
Income Before Tax	-1,099	-877	<b>-1,006</b>	N/A	N/A
Net Income	-774	-699	<b>-775</b>	N/A	N/A

## Details

### Revenue / OP

- Rev.** Remained consistent with the previous quarter
- OP** OP loss narrowed QoQ and YoY, maintaining the improvement trend

### Major Issues

- TV** Area shipments recorded flat QoQ
- IT** Reduced seasonality due to delay of B2B demand recovery
- Mo/etc.** Impacted by product mix changes

Source : Unaudited, Company financials  
K-IFRS(Consolidated)

\*EBITDA = Operating Income + Depreciation + Amortization  
K-IFRS(Consolidated)

※ Any discrepancies in any table between the total and the sums of the amounts listed are due to rounding.

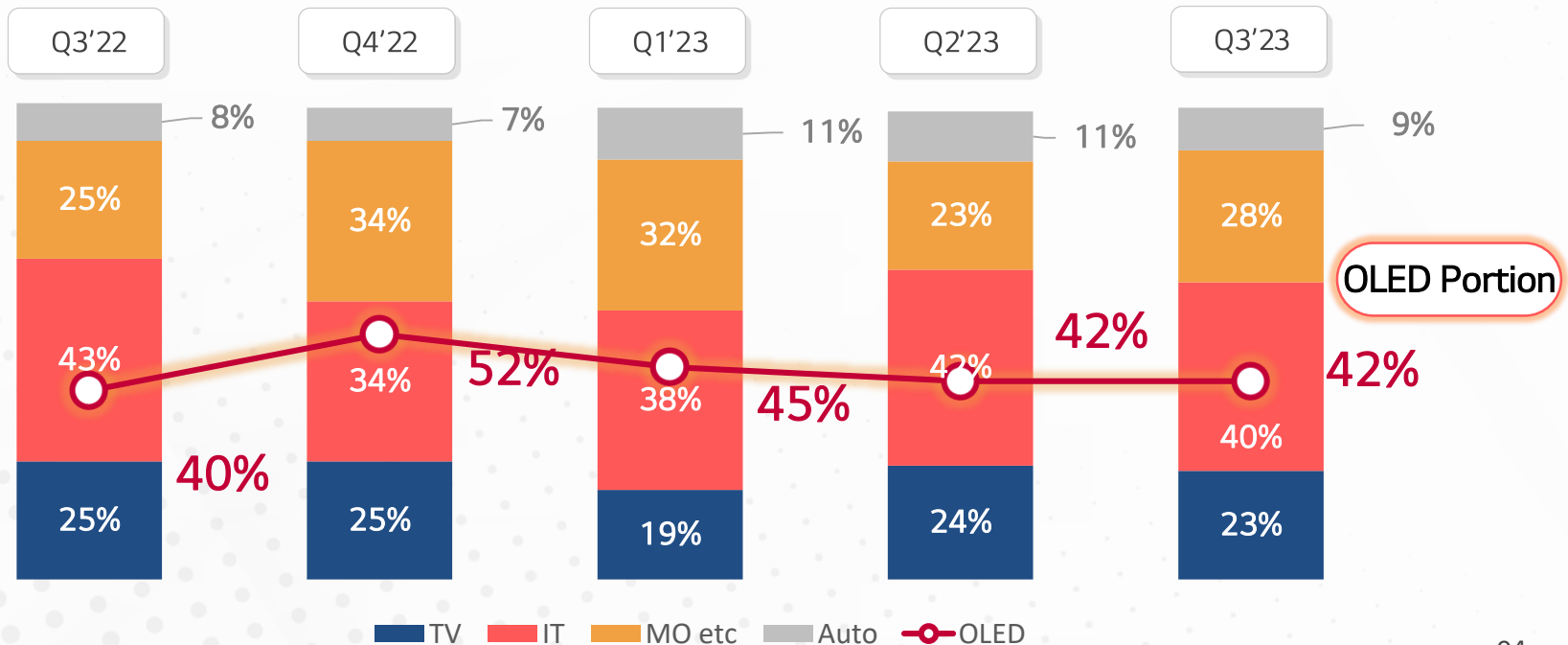
# Shipment & Product Revenue Mix

- Area shipment and ASP per m<sup>2</sup> recorded previous quarter level

## Shipment and ASP

	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23
Area Shipment (Mm <sup>2</sup> )	7.7	7.9	4.2	4.7	4.7
QoQ	-2%	2%	-46%	11%	1%
ASP per m <sup>2</sup> (USD)	675	708	850	803	804
QoQ	19%	5%	20%	-6%	0%

## Product Revenue Mix



# Financial Positions & Cash Flow

- Increased inventory in order to respond high seasonal demand
- Strategic financial activities for solidifying liquidity position

## Financial Positions

(Unit : KRW Bn)

	Q3'22	Q2'23	Q3'23
<b>Asset</b>	<b>40,134</b>	<b>37,372</b>	<b>37,538</b>
Current Assets	11,779	10,655	10,506
Cash *	3,264	3,853	4,087
Inventory	4,517	2,682	3,349
Non-Current Assets	28,355	26,718	27,032
<b>Liabilities</b>	<b>25,850</b>	<b>27,861</b>	<b>28,648</b>
Current Liabilities	14,963	13,202	14,560
Non-Current Liab.	10,887	14,659	14,088
<b>Shareholder's Equity</b>	<b>14,284</b>	<b>9,511</b>	<b>8,890</b>
Debts	15,291	17,421	17,487
Net Debts	12,027	13,568	13,400
Liabilities to Equity Ratio	181%	293%	322%
Current Ratio	79%	81%	72%
Net Debt to Equity Ratio	84%	143%	151%

## Cash Flow

(Unit : KRW Bn)

	Q3'22	Q2'23	Q3'23
<b>Cash at Beginning of Quarter</b>	<b>3,669</b>	<b>3,894</b>	<b>3,853</b>
Cash Flow from Operating Activities	937	609	1,076
Net Income (Loss)	(774)	(699)	(775)
Depreciation & Amortization	1,151	1,011	1,044
Change in Working Capital & Others *	561	297	807
Cash Flow from Investing Activities	(1,843)	(1,000)	(674)
Cash Flow before Financing Activities	(906)	(391)	402
Financing Activities	523	402	(150)
ETC.	(22)	(53)	(17)
Net Change in Cash	(405)	(42)	235
<b>Cash at the End of Quarter</b>	<b>3,264</b>	<b>3,853</b>	<b>4,087</b>

Cash includes deposits at financial institutions

\* Change of W/C includes F/X effects

\* Cash includes short term financial instruments.

Source : Unaudited, Company financials K-IFRS (Consolidated)

※ Any discrepancies in any table between the total and the sums of the amounts listed are due to rounding. 05



# Appendix. IFRS Statements of Income

(Unit : KRW Bn)

계 정	Q2'21	Q3'21	Q4'21	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23
Revenue	6,966	7,223	8,807	29,878	6,471	5,607	6,771	7,302	26,152	4,411	4,739	4,785
COGS	5,515	5,915	7,492	24,573	5,654	5,332	6,721	7,322	25,028	4,794	4,911	4,748
Gross Profit	1,451	1,308	1,315	5,305	818	276	51	-20	1,124	-383	-173	37
Operating Income	701	529	476	2,231	38	-488	-759	-876	-2,085	-1,098	-881	-662
EBITDA	1,770	1,696	1,645	6,731	1,211	662	391	209	2,472	-80	130	382
Income before tax	550	609	236	1,719	37	-512	-1,099	-1,860	-3,433	-1,475	-877	-1,006
Net Income	424	464	180	1,334	54	-382	-774	-2,094	-3,196	-1,153	-699	-775
EPS (Unit: KRW)	1,185	1,296	502	3,727	152	-1,068	-2,163	-5,852	-8,931	-3,223	-1,953	-2,167
Margins (%)												
Gross Margin	20.8	18.1	14.9	17.8	12.6	4.9	0.7	-0.3	4.3	-8.7	-3.7	0.8
Operating Margin	10.1	7.3	5.4	7.5	0.6	-8.7	-11.2	-12.0	-8.0	-24.9	-18.6	-13.8
EBITDA Margin	25.4	23.5	18.7	22.5	18.7	11.8	5.8	2.9	9.5	-1.8	2.7	8

Source : Unaudited, Company financials  
K-IFRS (Consolidated)

# Appendix. IFRS Statements of Financial Position

You Dream,  
We Display.

(Unit : KRW Bn)

계 정	Q2'21	Q3'21	Q4'21	Q1'22	Q2'22	Q3'22	Q4'22	Q1'23	Q2'23	Q3'23
<b>Asset</b>	<b>36,319</b>	<b>37,602</b>	<b>38,155</b>	<b>38,267</b>	<b>38,305</b>	<b>40,134</b>	<b>35,686</b>	<b>36,644</b>	<b>37,372</b>	<b>37,538</b>
A/R	4,208	4,288	4,575	3,774	2,683	2,865	2,359	2,382	3,487	2,351
Cash*	4,317	4,209	4,285	4,111	3,669	3,264	3,547	3,894	3,853	4,087
Inventory	2,723	3,580	3,350	4,230	4,722	4,517	2,873	2,811	2,682	3,349
<b>Liabilities</b>	<b>22,563</b>	<b>22,995</b>	<b>23,392</b>	<b>23,510</b>	<b>23,675</b>	<b>25,850</b>	<b>24,367</b>	<b>26,115</b>	<b>27,861</b>	<b>28,648</b>
A/P	3,737	4,329	4,814	5,270	4,491	5,029	4,062	3,935	4,481	4,702
Short-term debts	4,402	4,907	4,007	4,805	6,011	5,156	5,434	5,214	4,940	5,403
Long-term debts	9,416	8,544	8,657	8,247	7,975	10,135	9,557	11,966	12,481	12,084
<b>Shareholder's Equity</b>	<b>13,756</b>	<b>14,607</b>	<b>14,763</b>	<b>14,757</b>	<b>14,630</b>	<b>14,284</b>	<b>11,319</b>	<b>10,529</b>	<b>9,511</b>	<b>8,890</b>
<b>BPS</b> (Unit: KRW)	<b>38,444</b>	<b>40,823</b>	<b>41,257</b>	<b>41,243</b>	<b>40,888</b>	<b>39,919</b>	<b>31,634</b>	<b>29,425</b>	<b>26,580</b>	<b>24,846</b>
<b>Net debt to equity ratio(%)</b>	<b>69.1</b>	<b>63.3</b>	<b>56.8</b>	<b>60.6</b>	<b>70.5</b>	<b>84.2</b>	<b>101.1</b>	<b>126.2</b>	<b>142.7</b>	<b>150.7</b>

\* Cash includes short term financial instruments

Source : Unaudited, Company financials  
K-IFRS (Consolidated)



# Appendix. IFRS Statements of Cash Flow

(Unit : KRW Bn)

계 정	Q2'21	Q3'21	Q4'21	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23
Net Income (Loss)	424	464	180	1,334	54	-382	-774	-2,094	-3,196	-1,153	-699	-775
Depreciation & Amortization	1,068	1,167	1,169	4,501	1,172	1,151	1,151	1,084	4,557	1,018	1,011	1,044
Others	512	192	286	1,467	-852	-129	0	682	-299	-221	727	117
Working Capital*	-508	-345	428	-1,202	378	-181	561	1,183	1,941	-87	-430	690
Cash Flow from Operating Activities	1,496	1,478	2,063	6,100	752	459	937	855	3,003	-443	609	1,076
Cash Flow from Investing Activities**	-916	-966	-986	-3,646	-1,201	-1,276	-1,843	-1,367	-5,687	-1,039	-1,000	-674
Net Cash flow before Financing Activities	580	512	1,077	2,454	-449	-817	-906	-512	-2,684	-1,482	-391	402
Financing Activities	-599	-603	-983	-2,399	298	647	523	853	2,321	1,850	402	-150
Dividends	0	0	0	0	0	-233	0	0	-233	0	0	0
Change in non-controlling interest***	-16	-17	-18	-67	-23	-39	-22	-58	-142	-21	-53	-17
Net Change in Cash	-35	-108	76	-12	-174	-442	-405	283	-738	347	-42	235

\* Working Capital consists of net change in AR, Inventory, AP and F/X effect

\*\* Cash Flow from Investing Activities exclude increase (decrease) of short term financial instruments.

\*\*\* Equity investments from other companies

Source : Unaudited, Company financials  
K-IFRS (Consolidated)

# Appendix. EBITDA Calculation

(Unit : KRW Bn)

Accounts	Q2'21	Q3'21	Q4'21	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23
1. Operating Income	701	529	476	2,231	38	-488	-759	-876	-2,085	-1,098	-881	-662
2. Depreciation	944	1,010	1,035	3,977	1,039	1,016	1,014	917	3,986	848	848	885
3. Amortization	125	157	133	523	134	134	137	167	571	170	163	159
<b>EBITDA (1+2+3)</b>	<b>1,770</b>	<b>1,696</b>	<b>1,645</b>	<b>6,731</b>	<b>1,211</b>	<b>662</b>	<b>391</b>	<b>209</b>	<b>2,472</b>	<b>-80</b>	<b>130</b>	<b>382</b>

Source : Unaudited, Company financials  
K-IFRS (Consolidated)

**We add depreciation and amortization expense to operating income to calculate EBITDA.**

It is a key financial measure used by our senior management to internally evaluate the performance of our business and for other required of discretionary purposes.

We believe that the presentation of EBITDA will enhance an investor's understanding of our operating performance as we believe it is commonly reported and widely used by analysts and investors in our industry.

It also provides useful information for comparison on a more comparable basis of our operating performance and those of our competitors, who follow different accounting policies.

EBITDA is not a measure defined by GAAP. Our calculation of EBITDA may not be consistent with other similarly titled measures reported by other companies..