



# 2021 Q3 Earnings Results

October 27, 2021 | Investor Relations

### **Disclaimer**

At the time, the external auditor has not yet completed its review of LG Display's 3Q 2021 earnings report. The following is provided for the convenience of our investors and the contents herein are subject to change during the audit review process of the external auditor.

All information on the financial performance of the company presented herein was prepared on a consolidated basis in accordance with the International Financial Reporting Standards applicable in the Republic of Korea.

Please note that expectations and projections about future events included in this data reflect existing market conditions and LG Display's current management direction and may vary based on changes to the market environment or the company's strategic direction.



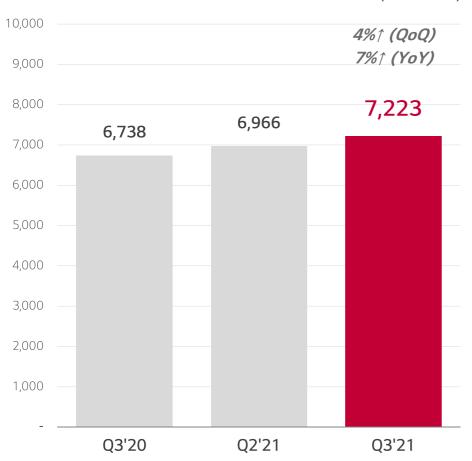


### **Revenues & Profits**



#### Revenues





#### **Profits**

(Unit: KRW B, %)

	Q3'20	Q2'21	Q3′21	QoQ	YoY
Operating Income	164 <b>2%</b>	701 <b>10</b> %	529 7%	-25%	222%
EBITDA*	1,228 1 <b>9</b> %	1,770 <b>25</b> %	1,696	-4%	32%
Income Before Tax	-54	550	608	11%	-
Net Income	11	424	463	9%	4,068%
				<u> </u>	

<sup>\*</sup> EBITDA = Operating Income + Depreciation + Amortization K-IFRS(Consolidated)

# **Shipment, ASP and Capacity**

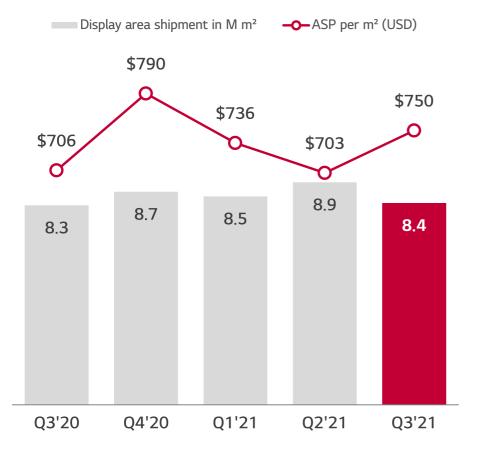


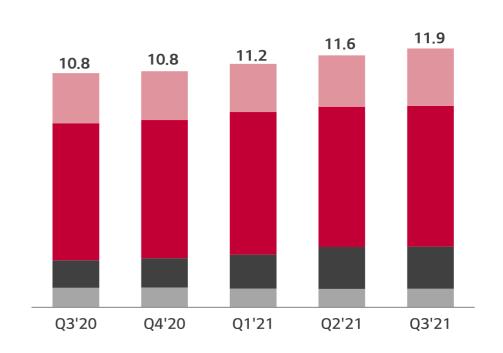
#### **Shipment and ASP**

(Unit: M m<sup>2</sup>, ASP/m<sup>2</sup>)



(Unit: M m²)

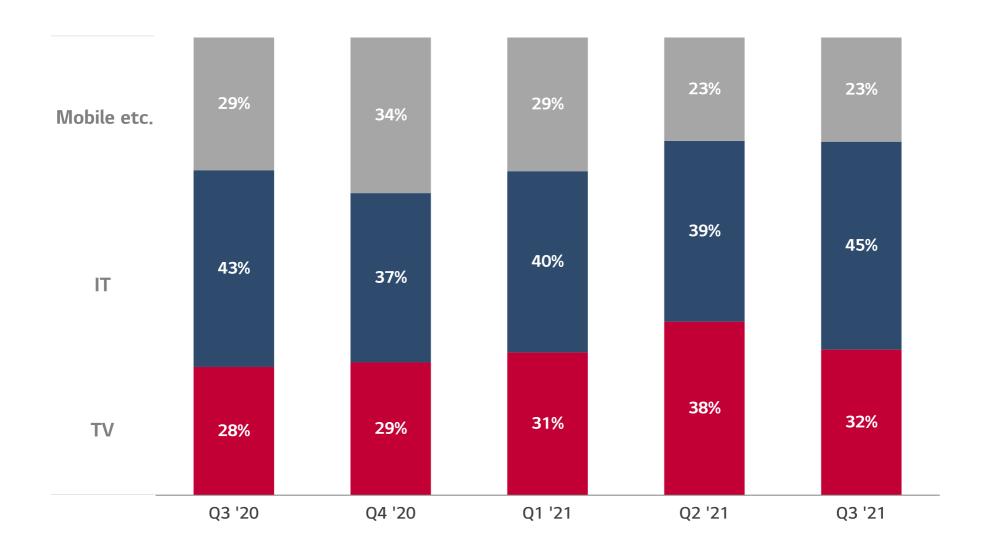




■~ Gen 6 ■Gen 7 ■Gen 8 ■Gen 8 OLED

# **Revenue: Product Mix**





Source : Unaudited, Company financials  $\underline{5}$ 

### **Financial Positions & Ratios**



#### **Financial Positions**

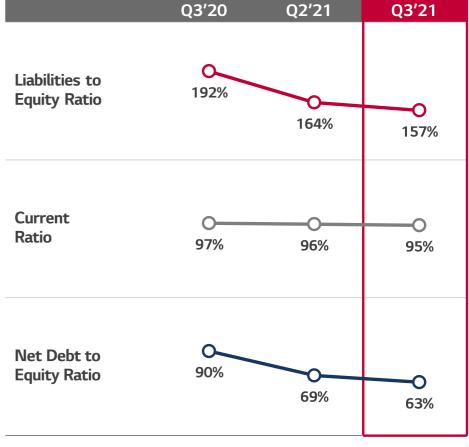
(Unit: KRW B)

	Q3′20	Q2'21	Q3′21
Asset	35,497	36,324	37,606
Current Assets	10,921	12,127	13,047
Cash *	3,367	4,317	4,209
Inventory	2,400	2,723	3,580
Non-Current Assets	24,577	24,197	24,560
Liabilities	23,323	22,563	22,995
Current Liabilities	11,202	12,631	13,666
Non-Current Liab.	12,121	9,932	9,328
Shareholders' Equity	12,174	13,761	14,612
Debts	14,374	13,818	13,451
Net Debts	11,006	9,501	9,242

<sup>\*</sup> Cash includes short term financial instruments.

#### **Financial Ratios**

(Unit: KRW B)

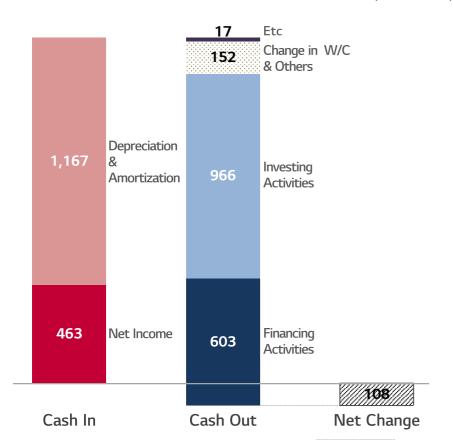


### **Cash Flow**



#### **Net Cash Flow**

(Unit: KRW B)



#### **Cash Flow Statement**

(Unit: KRW B)

	Q3'21
Cash at the Beginning of Quarter	4,317
Cash Flow from Operating Activities	1,478
Net Income	463
Depreciation & Amortization	1,167
Change in Working Capita & Others	(152)
Cash Flow from Investing Activities	(966)
Cash Flow before Financing Activities	512
Financing Activities	(603)
ETC.	(17)
Net Change in Cash	(108)
Cash at the End of Quarter	4,209

<sup>\*</sup> Cash includes deposits at financial institutions

<sup>\*</sup> Change of W/C includes F/X effects



# **Appendix. IFRS Statements of Income**



(Unit: KRW Bn)

Accounts	Q3'18	Q4'18	2018	Q1′19	Q2'19	Q3′19	Q4'19	2019	Q1′20	Q2'20	Q3'20	Q4'20	2020	Q1'21	Q2'21	Q3′21
Revenue	6,103	6,948	24,337	5,879	5,353	5,822	6,422	23,476	4,724	5,307	6,738	7,461	24,230	6,883	6,966	7,223
COGS	5,214	5,761	21,252	5,246	4,872	5,520	5,969	21,607	4,446	5,179	5,892	6,070	21,587	5,651	5,516	5,915
Gross Profit	889	1,187	3,085	633	481	302	452	1,868	278	128	845	1,391	2,643	1,232	1,450	1,308
Operating Income	140	279	93	<b>-</b> 132	<b>-</b> 369	<del>-</del> 436	<del>-</del> 422	-1,359	<del>-</del> 362	<b>-</b> 517	164	685	<b>-</b> 29	523	701	529
EBITDA	1,020	1,134	3,647	679	458	613	586	2,336	631	413	1,288	1,774	4,105	1,620	1,770	1,696
Income before tax	110	235	-91	-129	-442	-600	-2,173	-3,344	-295	-669	-54	423	-595	323	550	608
Net Income	18	153	<b>-</b> 179	<b>-</b> 63	<b>-</b> 550	<b>-</b> 442	<b>-</b> 1,817	<b>-</b> 2,872	<b>-</b> 199	<del>-</del> 504	11	621	<b>-</b> 71	266	424	463
EPS (Unit: KRW)	49	427	-501	-175	-1,538	-1,236	-5,078	-8,027	-556	-1,408	31	1,735	-198	743	1,185	1,295
Margins (%)																
Gross Margin	14.6	17.1	12.7	10.8	9.0	5.2	7.0	8.0	5.9	2.4	12.5	18.6	10.9	17.9	20.8	18.1
Operating Margin	2.3	4.0	0.4	-2.2	-6.9	<b>-</b> 7.5	-6.6	-5.8	-7.7	<b>-</b> 9.7	2.4	9.2	-0.1	7.6	10.1	7.3
EBITDA Margin	16.7	16.3	15.0	11.5	8.6	10.5	9.1	10.0	13.3	7.8	19.1	23.8	16.9	23.5	25.4	23.5

Source: Unaudited, Company financials

# **Appendix. IFRS Statements of Financial Position**



(Unit: KRW Bn)

Accounts	Q3'18	Q4'18	Q1′19	Q2′19	Q3′19	Q4′19	Q1′20	Q2′20	Q3′20	Q4'20	Q1′21	Q2′21	Q3′21
Asset	32,120	33,176	35,388	35,601	37,443	35,575	35,886	35,054	35,497	35,072	36,398	36,324	37,606
A/R	3,302	2,829	3,386	2,676	3,621	3,154	2,749	2,803	3,769	3,518	4,309	4,208	4,288
Cash*	2,839	2,443	2,483	2,502	2,838	3,415	3,637	3,599	3,367	4,297	4,352	4,317	4,209
Inventory	2,587	2,691	2,630	2,569	2,727	2,051	2,310	2,039	2,400	2,171	2,352	2,723	3,580
Liabilities	17,428	18,289	20,098	20,872	23,117	23,086	23,323	22,953	23,323	22,335	23,159	22,563	22,995
A/P	3,177	3,087	2,970	2,815	2,673	2,618	2,872	3,466	4,037	3,779	3,975	3,737	4,329
Short-term debts	2,049	1,554	1,549	1,803	1,875	1,940	2,847	3,099	2,531	3,101	3,671	4,402	4,907
Long-term debts	5,665	7,005	9,151	9,605	11,554	11,541	11,706	11,545	11,843	10,968	10,638	9,416	8,544
Shareholders' Equity	14,692	14,887	15,290	14,729	14,326	12,488	12,563	12,101	12,174	12,737	13,239	13,761	14,612
BPS (Unit : KRVV)	41,060	41,603	42,730	41,162	40,037	34,901	35,110	33,818	34,024	35,596	37,000	38,458	40,836
Net debt to equity ratio (%)	33.2	41.1	53.7	60.5	73.9	80.6	86.9	91.3	90.4	76.7	75.2	69.0	63.2

Source: Unaudited, Company financials

<sup>\*</sup> Cash includes short term financial instruments

# Appendix. IFRS Statements of Cash Flow



(Unit: KRW Bn)

Accounts	Q3'18	Q4'18	2018	Q1′19	Q2′19	Q3′19	Q4'19	2019	Q1'20	Q2'20	Q3'20	Q4'20	2020	Q1'21	Q2'21	Q3′21
Net Income	18	153	-179	-63	-550	-442	-1,817	-2,872	-199	-504	11	621	-71	266	424	463
Depreciation & Amortization	881	855	3,555	811	827	1,049	1,008	3,695	992	930	1,124	1,089	4,135	1,097	1,069	1,167
Others	266	-514	-258	-250	592	590	1,137	2,069	-915	-715	86	-929	-2,473	477	511	193
Working Capital*	240	279	1,367	<b>-</b> 613	616	<b>-</b> 1,245	1,088	<del>-</del> 154	400	811	<del>-</del> 756	223	678	-777	<b>-</b> 508	<b>-</b> 345
Cash Flow from Operating Activities	1,405	773	4,485	-115	1,485	-48	1,416	2,738	278	522	465	1,004	2,269	1,063	1,496	1,478
Cash Flow from Investing Activities **	-2,224	<b>-</b> 2,006	-8,355	-2,137	<b>-</b> 2,108	<b>-</b> 1,459	-1,051	-6,755	<b>-</b> 812	<b>-</b> 883	<del>-</del> 370	<b>-</b> 254	<b>-</b> 2,319	<b>-</b> 778	<b>-</b> 916	<b>-</b> 966
Net Cash flow before Financing Activities	-819	-1,233	-3,870	-2,252	-623	-1,507	365	-4,017	-534	-361	95	750	-50	285	580	512
Financing Activities	180	837	2,851	2,029	664	1,858	232	4,783	774	255	<b>-</b> 310	114	833	-214	<b>-</b> 599	-603
Dividends	0	0	<b>-</b> 179	0	0	0	0	0	0	0	0	0	0	0	0	0
Change in non-controlling interest***	281	0	281	262	-22	-15	-20	205	-18	68	-17	65	99	-16	-16	-17
Net Change in cash	-358	-396	-917	39	19	336	577	971	222	-38	-232	929	882	55	-35	-108

Source: Unaudited, Company financials

Working Capital consists of net change in AR, Inventory, AP and F/X effect

Cash Flow from Investing Activities exclude increase (decrease) of short term financial instruments.

Equity investments from other companies

## **Appendix. EBITDA Calculation**



(Unit: KRW Bn)

Accounts	Q3'18	Q4'18	2018	Q1′19	Q2′19	Q3′19	Q4'19	2019	Q1′20	Q2'20	Q3'20	Q4'20	2020	Q1′21	Q2'21	Q3'21
1. Operating Income	140	279	93	-132	-369	-436	-422	-1,359	-362	-517	164	685	-29	523	701	529
2. Depreciation	769	749	3,125	696	715	947	911	3,269	889	820	1,022	996	3,727	988	945	1,010
3. Amortization	111	106	429	115	112	102	97	426	103	110	102	93	408	109	124	157
ЕВПОА (1+2+3)	1,020	1,134	3,647	679	458	613	586	2,336	631	413	1,288	1,774	4,105	1,620	1,770	1,696

Source: Unaudited, Company financials

K-IFRS (Consolidated)

We add depreciation and amortization expense to operating income to calculate EBITDA.

It is a key financial measure used by our senior management to internally evaluate the performance of our business and for other required of discretionary purposes.

We believe that the presentation of EBITDA will enhance an investor's understanding of our operating performance as we believe it is commonly reported and widely used by analysts and investors in our industry.

It also provides useful information for comparison on a more comparable basis of our operating performance and those of our competitors, who follow different accounting policies.

EBITDA is not a measure defined by GAAP. Our calculation of EBITDA may not be consistent with other similarly titled measures reported by other companies.